

Choosing a Life Sciences Vendor



How do you ensure the quality and consistency of a clinical research outsourcing vendor?

The Checklist

Decide what you want.

Make a list of requirements outlining precisely what you need from a clinical research outsourcing partner. Create a team who will be responsible for defining the scope of the project/engagement and leading the search.



Envision your ideal outsourcing vendor.

Identify any specific traits you seek in a vendor. A local company? A global organization? A vendor with diverse leadership? Outlining specific criteria like this can help you narrow down your list of potential partners.



Do your research.

Do initial market research to identify vendors to evaluate. Check publicly available data. Investigate compliance track records to find out how these organizations operate amid a stringent regulatory environment.



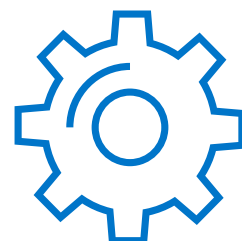
Contact vendors.

Reach out to vendors to request more information and/or send out requests for proposals (RFPs). Inquire about staff qualifications. What is their payment model? Ask for case studies. Look for endorsements and testimonials.



Engage in a robust risk management process.

Engage your legal team and examine processes for data review. Evaluate the site, if applicable. Look for technologically advanced quality and manufacturing processes. Make sure the CDMO is inspection-ready.



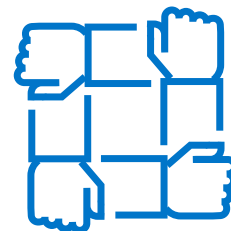
Discuss reporting and results.

Determine what kind of reporting and frequency you would like to see from a clinical research outsourcing partner. Aim for transparency and accountability.



Find the right fit.

When seeking a clinical research outsourcing vendor, consider capabilities, cost and expertise. Select an organization who is responsive and aligned with your goals. You are not merely looking to make a one-time business transaction. You are seeking a partner to make new discoveries and develop products that can improve lives.



About Medix

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